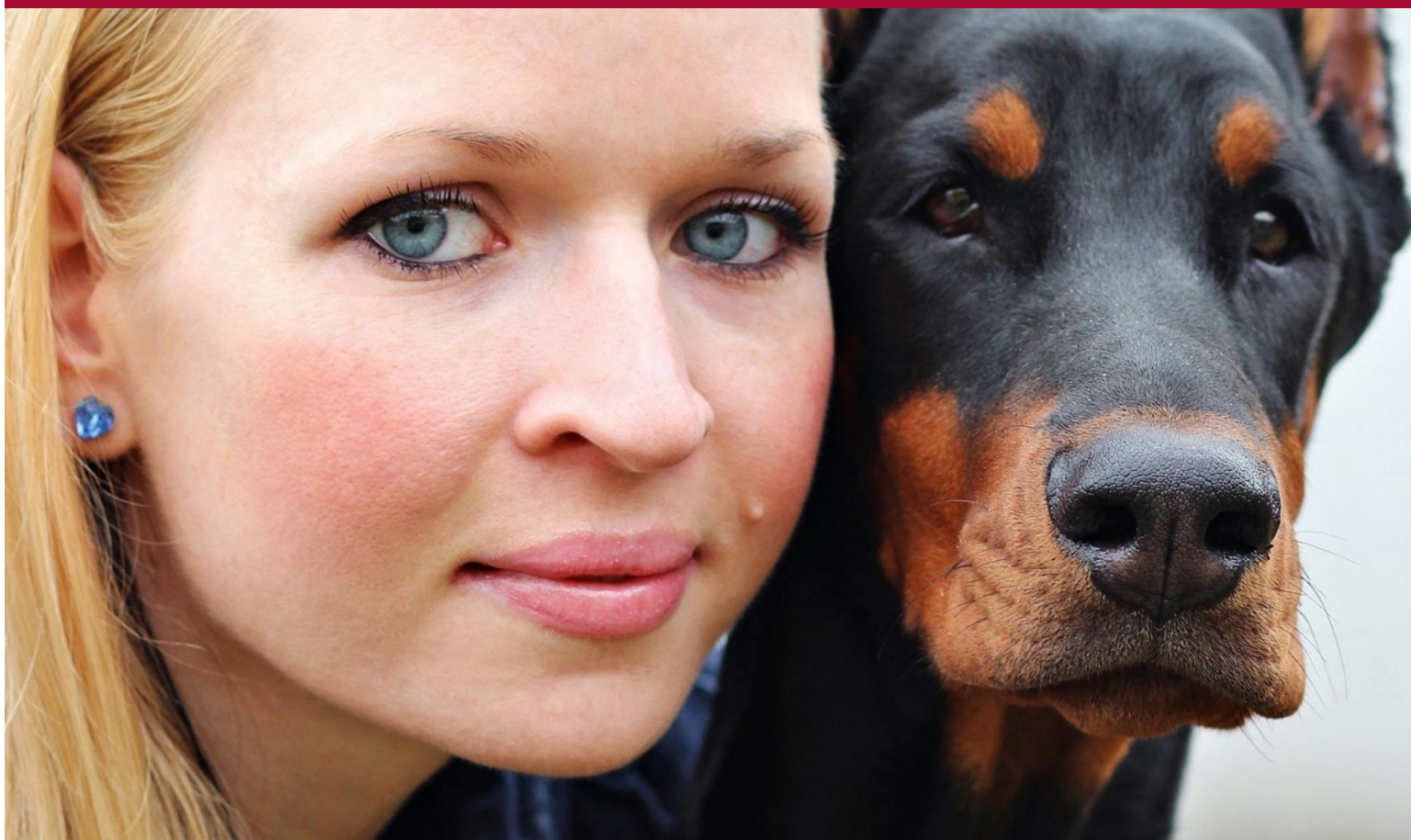


SCARROW YURMAN & CO.

Accounting Services for Veterinarians



Chartered Professional Accountants

BUSINESS ADVISORY
PROFIT SEARCH
FINANCIAL ANALYSIS
CORPORATE STRUCTURING
TAX PLANNING



WHY CHOOSE SCARROW YURMAN & CO?

Our passion is helping you grow your business

Scarrow Yurman & Co. is an innovative accounting and tax practice with the right mix of professional skills, industry experience, and forward-looking perspective. One of our partners, Milla Yurman, is a breeder/owner of award-winning miniature poodles. Milla's background has spearheaded a passion for the veterinary profession within our firm. So, it's not all about the numbers – it's about your business, your clients and especially – your patients! Let us show you how we can help you reach your goals.

For over 29 years, Scarrow Yurman & Co. has provided businesses in York Region and the GTA with progressive accounting services and tax advice. We've already helped many others achieve their goals and we can do the same for you.

We worry about the numbers, so you don't have to

With over 29 years experience, we have been asked just about everything! Clients rely on us to listen to their needs, keep pace with accounting and tax trends and remain innovative in our processes and use of technology. We answer the tough questions and worry about the bottom line, so you can concentrate on your practice.

GIVE YOUR BUSINESS A “CHECK-UP”

Being a veterinarian and as a healthcare professional, you appreciate the importance of regular check-ups, maintenance and hygiene for your patients. As financial advisors, we feel the same principles hold true with our clients practices. The health of your practice makes all the difference in how you not only survive but thrive. Here are some ways we can help.

BUSINESS ADVISORY

Similar to healthcare professionals, we will start by taking an overall history of your practice. We will listen to your concerns in an effort to diagnose issues that we feel need to be addressed and then discuss a definite plan of action.

Many people feel overwhelmed with financial decision making. We're here to help. We will do our best to assist with any business decision making that you might be facing by ensuring you understand the options available to you so you can feel confident with your financial choices.

We will also perform a thorough analysis of your practice. After our assessment, you'll be given a clear picture of your current operations and we will explain the steps you need to take to reach both short-term and long-term goals. Whether it's maximizing your profits using our Profits Search Program, assisting you with Key Performance Indicators, budgeting or taking advantage of the latest tax credits, we're here to help you grow your business and achieve success.

Testimonials

Scarrow Yurman & Co. have been our financial advisors and accountants for the past 8 years. They have done a superb job of helping MI9 manage our growth from a small; Toronto based startup, to a \$10 million software business, with an international customer base. Many thanks to Mark and his team for their great contribution to our success.

*Mike Burge, Founder
MI9 Business Intelligence Systems Inc.
North York, ON*

Scarrow Yurman & Co. have been providing trusted and valued advice to my family and businesses for over 15 years. Services have always been rendered with integrity on a timely basis and I have recommended them without reservation to my clients.

*Damir Vrancic, LL. B.
Aurora, ON*

Our experience with Scarrow Yurman & Co. has been outstanding. Their attention to detail and professionalism in dealing with their clients is second to none. I would recommend them anytime to any business needing their services.

*John J. Blair, President & CEO
Blair Technology Solutions Inc.
Markham, ON*

I feel privileged to be a client of Scarrow Yurman & Co. and to have been able to follow the company's growth over the years. They have maintained that special relationship where the client is not “just a number”.

*Maggie Barron
Personal Tax Client
West Hill, ON*

We help you make sense of it all

Peer Experience

DOCTORS IN THE DARK

A group of physicians in a busy medical clinic, who prided themselves in giving exceptional care, were completely in the dark about the financial health of their clinic. They didn't understand their overhead costs or their monthly revenues.

Scarrow Yurman & Co. worked with the internal accountant to prepare the year-end financial statements and explained the financial performance of the association to the doctors. We also presented an analysis of internal control weaknesses to the lead physician.

Now the doctors understand how to track their monthly performance and can get back to focusing on what they know—patient care.

THE ASKING PRICE

A large health care provider was in negotiations to sell her business but the purchaser was skeptical about the asking price. Scarrow Yurman & Co. prepared an analysis report to demonstrate that the purchase price was supported and fair.

We advocated for our client by attending meetings and participating in conference calls with legal counsel, the purchaser, and the purchasers' accountants.

With Scarrow Yurman & Co. in her corner throughout the sale process, our client sold her business for top dollar and on very good terms.



PROFIT SEARCH

Regular health exams and tests can help you find problems before they start and diagnose underlying issues that patients need to address.

We not only carefully analyze your practice's overall financial health but our profit search analysis tool lets us compare your results to industry norms in a comparable peer group in order to help you develop tactical and strategic plans which will have a positive impact on the future health of your practice.

FINANCIAL ANALYSIS

Sometimes supplements are necessary in order for your patients to cope with a change in their health or manage a temporary set-back. This is no different for your practice. Sometimes financing is required to get your practice functioning at a more optimal level, or simply to help you through a temporary set-back. Here's where we can help.

Financial institutions will require a cash flow projection to support a request for financing. We have the right tools in place to prepare this type of reporting for you. We start by understanding your business plans and your financial performance metrics. Next, we create a report that is useful to the lender and also to you.

CORPORATE STRUCTURING

Just as your patient's needs change as they develop, grow and change — so can your practice's structural needs. We have the business expertise in place to advise you about how to move your corporate structure forward to match your current circumstances. We have excellent relationships with the appropriate legal and insurance advisors that are often an essential member of your advisory team.

TAX PLANNING

A goal without a plan is just a dream! That is why integrated corporate, personal and family tax planning is essential for optimizing the effort you put into your practice. Our job is to watch out for the best tax structures for you based on your needs and objectives. Optimizing your tax environment is critical to reach your goals. Our partners and staff are equipped with the required tax training to help you get where you want to go.



We help you make sense of it all

ETHICAL
LIGHTHEARTED
LOYAL
INNOVATIVE
PASSIONATE
PROACTIVE

Our mission is to deliver the highest standard of excellence in an atmosphere of teamwork, innovation, and continuous improvement. We are committed to ethics and professionalism in all business dealings and relationships.

We care about the details and can help you achieve optimal financial health. We take care of the numbers so you can focus on your patients!



We invite you to come and meet our team!



READY TO TAKE CHARGE OF YOUR PRACTICE'S HEALTH?
SCHEDULE A **COMPLEMENTARY ONE HOUR CONSULTATION** WITH US

SCARROW YURMAN & CO.

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